

# HIGH RISK REPORT RADISYS CORPORATION

May 11, 2018



CreditRiskMonitor's assessment of RadiSys Corporation's ("RadiSys") "high risk" status has been determined by a combination of factors:

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#### MONTHLY AVERAGE FRISK® SCORE

CreditRiskMonitor's proprietary FRISK® score has RadiSys Corporation (NASDAQ: RSYS) at a 1, the highest probability of bankruptcy in the next 12 months.

Business Name	2017	2017	2017	2017	2017	2017	2017	2017	2018	2018	2018	2018	2018
	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY
RadiSys Corporation	5	5	4	2	2	2	2	2	2	2	1	1	1

The FRISK® score is 96% accurate\* in predicting the risk of corporate failure/bankruptcy over a 12-month horizon.

All FRISK® scores are recalculated every night for each subsequent 12-month period.

	FRISK	From	ptcy within 12 months To
Best	10	0.00%	0.12%
	9	0.12%	0.27%
	8	0.27%	0.34%
	7	0.34%	0.55%
	6	0.55%	0.87%
	5	0.87%	1.40%
	4	1.40%	2.10%
	3	2.10%	4.00%
	2	4.00%	9.99%
Worst	1	9.99%	50.00%

While the percentage risk of bankruptcy varies at each FRISK® score, 96% of public companies that eventually go bankrupt enter the FRISK® "red zone" prior to filing. A FRISK® score of 5 or less is an important warning sign.

<sup>\*</sup> FRISK® score accuracy of 96% is based on backtesting of U.S. public companies; results may vary by country.

#### THE FRISK® SCORE COMPONENTS

At the core of the CreditRiskMonitor process is our 96% accurate FRISK® score, which indicates a company's level of financial stress on a scale of 1 to 10, based on the probability of bankruptcy over a 12-month horizon. When available, the FRISK® score incorporates a number of powerful risk indicators including:

A "Merton" type model using stock market capitalization and volatility

Financial ratios, including those used in the Altman Z"-Score Model

Bond agency ratings from Moody's and Fitch

# Crowdsourced CreditRiskMonitor Usage Data

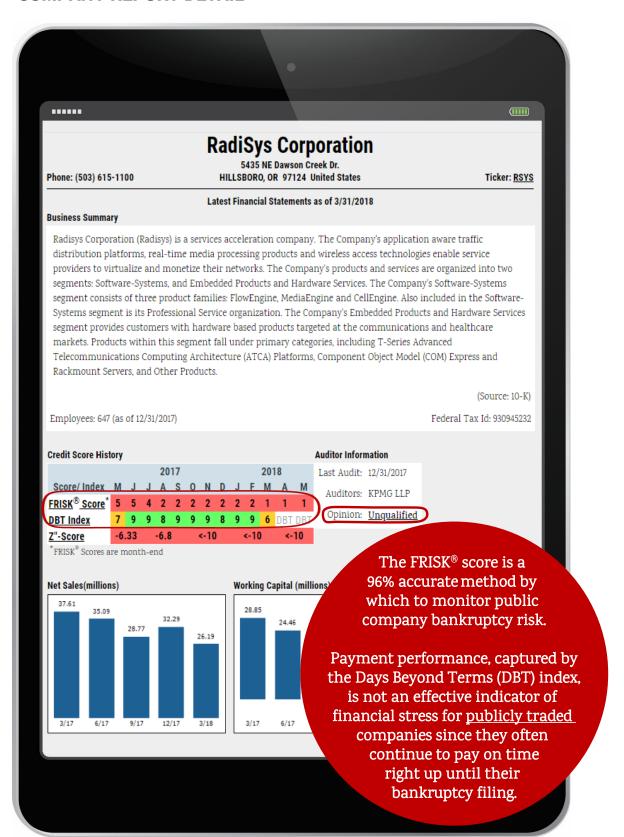
<u>Crowdsourcing</u> has enhanced the accuracy and timeliness of the FRISK® score. We collect and analyze data patterns from thousands of CreditRiskMonitor subscribers, including professionals from more than 35% of the Fortune 1000 and other large corporations worldwide.

The crowdsourcing advantage is even more powerful in our FRISK® score since many of the professionals who use our service are credit managers:

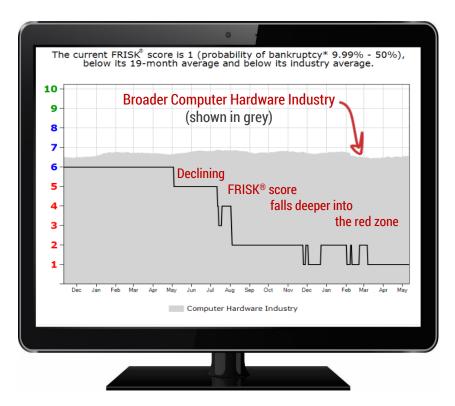
- Credit managers control one of the largest sources of working capital going into a company
- They are not held to the same "Fair Disclosure" restrictions that prevent nondisclosed information sharing on public companies
- Credit managers use a variety of non-public information sources such as their own company's management and sales representatives to be alerted to concerns in a public company's performance
- It is commonly known credit managers confidentially share information with other credit managers, thus collectively, their behavior helps to provide advanced insight to financial problems in public companies

Read more in Credit Research Foundation's quarterly journal article, "Assessing Public Company Financial Risk by Crowdsourcing the Research of Credit Professionals"

#### COMPANY REPORT DETAIL



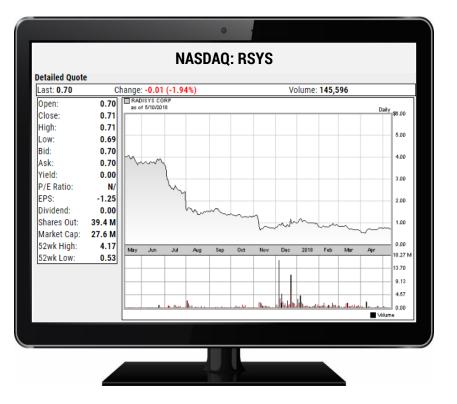
#### FRISK® DEEP DIVE



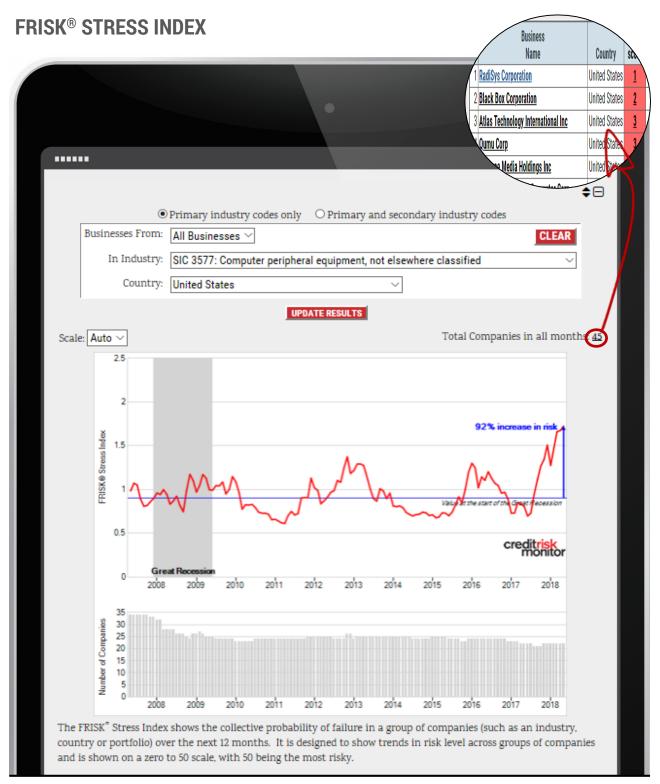
The FRISK® score relative to the broader Computer Hardware industry raises an additional red flag signaling heightened risk relative to peers, as well...

MAKING IMMEDIATE ATTENTION REQUIRED.

#### **ADJUSTED MARKET CAP VOLATILITY**



One of the inputs of the FRISK® score is a company's market cap volatility, adjusted for dividends, over the course of a year. Incorporating this information allows us to capture the "wisdom of markets" on a daily basis. This ensures our subscribers are getting the most up to date view of the risks they face since stocks tend to be more liquid and faster moving than bond prices and ratings.



The average probability of failure for SIC code 3577 (Computer peripheral equipment, not elsewhere classified) has increased 92% since 2007. RadiSys Corporation is among the weakest names in the industry as evidenced by its FRISK® score of 1.

#### PEER ANALYSIS ON ALTERNATE SUPPLIERS AND CUSTOMERS

RadiSys demonstrates The Peer Analysis bottom quartile ranking expands to provide a in key financial ratios ranking of a company's (shown in red) vs. its competitors, which can computer peripheral **Peer Analysis** help provide options equipment, not for alternate suppliers er: 2018.1 ▼ elsewhere classified or new customers. oup: SIC 3577: Computer peripheral equipment, not elsewher industry peers. REFRESH [SIC: 3577] [Calendar Year/Quarter: 2018.1] Ranking Number Within Of Peer Group Range Businesses in Peer Group: 1288 Peer Peers Company Median Group Ranked Value **Credit Ratings** ZScore -22.70 84.42 Company Performance ratios: ams AG 26,190 Net Sales (Thousands of U.S. Dollars) 2,188 2 ASRock Inc., Gross Margin % Of Sales 133 26.61 -3.133 Canon Inc Gross Margin % Of Sales -- TTM 133 15.95 21.964 Canon Inc (ADR) SG&A % Of Sales 28.00 131 3.32 5 Venture Corporation Ltd SG&A % Of Sales -- TTM 25.13 2.97 88 131 6 ELECOM CO., LTD. Operating Margin % Of Sales -325.41 133 -22.23-209.25 Operating Margin % Of Sales TTM 129 -35.537 <u>Asahi Glass Co Ltd</u> <u>133</u> **AAEON Technology Inc** EBITDA Margin Of Sales <u>76</u> -12.206.44 EBITDA Margin Of Sales -- TTM 91 -23.47 95 veral Interface Solutn (GIS) Net Profit Margin % Of Sales 126 133 240.04 Net Profit Margin % Of Sales - TTM 131 133 -40 -209.39 4 92 81.09 Pre-tax Income % Of Sales 300. 133 15.50 423.58 18.05 1,451.56 Effective Tax Rate 133 Depreciation % Of Prop/Plant/Equipment 98 62.40 4.02 Capital Expense % Of Prop/Plant/Equipment 67 111 24.29 0.1322.14 677.67 Interest Coverage -561.61 Interest Coverage -- TTM 20.57 6,059.00 -12.18 -338 22 83 Liquidity ratios: Cash Ratio 120 0.15 Company 14-94 Quick Ratio 107 132 0.77 0.37 Escort Teknoloji Yatirim AS 1.05 **Current Ratio** 133 0.78 121 2 HTC Corp Efficiency ratios: 3 LIWANLI Innovation Co Ltd Accounts Receivable Turnover 133 4 Shanghai DZH Ltd 108.72 Days Sales Outstanding of Inventory Financed by Vendors 302.59 2.99 5 Shin-Etsu Polymer Co., Ltd. 127 13 % of Inventory Financed by Vendors -- TTM 129 363.41 12.0 9 6 Canon Electronics Inc 11 Inventory Turnover 130 17.35 Xiamen Meiya Pico Information Co Ltd Inventory Turnover TTM Days Sales in Inventory 16 130 11.30 Eastern Communication Co., Ltd. 0.37 130 21.04 ang Technology Co.,Ltd. **Inventory to Working Capital** 111 129 13.20 Accounts Payable Turnover 4.77 5.19 36.85 80 132 0.00 Accounts Payable Turnover -- TTM 132 5.69 0.00 5.42 42.03 Leverage & debt coverage Total Debt to Equity Ratio 60.97 0.00 0.31 60.97 **Debt to Tangible Equity Ratio** N/A 100 0.00 0.37 48.78 N/A Total Debt to Assets Ratio 0.00 Short-Term Debt % of Total Debt 65 107 69.57 0.00 47.89 100.00 Short-Term Debt % of Working Capital 603.86 70.70 13.78 1,324.69 112 0.04 1.05 **Liabilities to Net Worth Ratio** N/A 118 68.20 N/A Total Liabilities to Equity Ratio 131 131 178.71 178.71 TTM EBITDA Over Total Debt 12.49 -1.37-1.37Green - Ranked in Upper Quartile of Peer Group White - Ranked in the Middle Two Quartiles of Peer Group Red - Ranked in Lower Quartile of Peer Group Orange - Confidential TTM = trailing 12 months Grey - Data is Not Available  $N/\Delta = Not \Delta vailable$ 

# **QUARTERLY PERFORMANCE RATIOS**

Recurring					
perating and					
net losses					<b>/</b>
1100 100000					
Perform	nance Ratios	- Seguentia	al Quarter	s	
		of U.S. Dollars)			
Daried Foded	3 mos	3 mos	3 mos	3 mos	3 mos
Period Ended Net Sales \$	3/31/2018 \$26,190	12/31/2017 \$32,292	9/30/2017 \$28,773	6/30/2017 \$35,093	3/31/2017 \$37,610
% change	-18.90%	12.23%	-18.01%	-6.69%	-7.28%
Gross Margin \$	\$6,968	\$1,345	\$1,195	\$10,008	\$8,222
% change	418.07%	12.55%	-88.06%	21.72%	-39.60%
% of sales	26.61%	4.17%	4.15%	28.52%	21.86%
change as % of incremental sales	n/m	4.26%	n/m	n/m	n/m
SG&A \$	\$7,334	\$7,347	\$7,849	\$8,214	\$9,382
% change	-0.18%	-6.40%	-4.44%	-12.45%	1.89%
% of sales	28.00%	22.75%	27.28%	23.41%	24.95%
change as % of incremental sales	n/m	-14.27%	n/m	n/m	n/m
Operating margin \$	(\$5,821)	(\$17,027)	(\$13,926)	(\$6,695)	(\$9,135)
% change % of sales	65.81% -22.23%	-22.27%	-108.01% -48.40%	26.71%	-117.81% -24.29%
change as % of incremental sales	-22.23% n/m	-52.73% -88.12%	-48.40% n/m	-19.08% n/m	-24.29% n/m
EBITDA \$	(\$3,196)	(\$12,568)	(\$10,569)	(\$2,382)	(\$5,119)
% change	74.57%	-18.91%	-343.70%	53.47%	-633.79%
% of sales	-12.20%	-38.92%	-36.73%	-6.79%	-13.61%
change as % of incremental sales	n/m	-56.81%	n/m	n/m	n/m
EBIT \$	(\$6,012)	(\$17,391)	(\$14,120)	(\$6,869)	(\$9,477)
% change	65.43%	-23.17%	-105.56%	27.52%	-169.08%
% of sales	-22.96%	-53.86%	-49.07%	-19.57%	-25.20%
change as % of incremental sales	n/m	-92.95%	n/m	n/m	n/m
Pre-tax income \$	(\$5,580)	(\$17,651)	(\$14,473)	(\$7,049)	(\$9,704)
% change	68.39%	-21.96%	-105.32%	27.36%	-183.49%
% of sales	-21.31%	-54.66%	-50.30%	-20.09%	-25.80%
change as % of incremental sales  Net income (loss) \$	n/m (\$6,445)	-90.31% (\$19,631)	n/m (\$15,411)	n/m (\$7,554)	n/m (\$10,008)
% change	67.17%	-27.38%	-104.01%	24.52%	-146.68%
% of sales	-24.61%	-60.79%	-53.56%	-21.53%	9740.00%
change as % of incremental sales	-24.01% n/m	-119.92%	n/m	21.00	
Tax expense \$	\$865	(\$32,420)	\$938		
Effective tax rate	-15.50%	183.67%	-6.48%	Po	oor interes
Depreciation expense \$	\$691	\$2,699	\$1,336	CO	verage rat
% of sales	2.64%	8.36%	4.64%		regative fr
% of capital expenses	256.88%	762.43%	96.39%		
% of PP&E, net (annualized)	62.40%	182.07%	74.30%		cash flow
Capital expenditures \$	\$269	\$354	\$1,386	5	
% change	-24.01%	-74.46%	2.29%	-24.	
% of PP&E, net (annualized)	24.29%	23.88%	77.09%	74.36%	00.000
% of working capital (annualized)	133.50%	26.07%	30.70%	20.33%	23.33%
Interest coverage ratio % change	(2.24) 95.16%	(46.21) -88.43%	(24.52) -130.60%	(10.63) 43.50%	(18.82) -276.62%
क change Free cash flow \$	(\$4,497)	(\$5,659)	(\$3,787)	\$8,974	(\$16,314)
% change	20.53%	-49.43%	-142.20%	155.01%	-388.34%
Source:	10-Q	10-K	10-Q	10-Q	10-Q

### **QUARTERLY LEVERAGE RATIOS**

Tangible net
worth turns
negative, suggesting
an exhaustion of
all loanable
collateral

An expanding accumulated deficit erodes stockholders' equity

# Leverage Ratios - Sequential Quarters

	(Thousands of U	I.S. Dollars)				
Period Ended	3/31/2018	12/31/2017	9/30/2017	6/30/2017	3/31/2017	
Total debt \$	\$20,911	\$16,000	\$15,000	\$45,000	\$40,000	
% change	30.69%	6.67%	-66.67%	12.50%	60.00%	
Stockholders' equity \$	\$343	\$6,550	\$25,168	\$40,321	\$46,832	
% change	-94.76%	-73.97%	-37.58%	-13.90%	-17.19%	
Total debt to equity ratio	60.97	2.44	0.60	1.12	0.85	
% change	2,395.80%	309.85%	-46.60%	30.66%	93.24%	
Tangible net worth \$	(\$4,394)	(\$312)	\$16,182	\$29,119	\$32,444	
% change	-1,308.33%	-101.93%	-44.43%	-10.25%	-16.77%	
Total debt to tangible net worth	n/a	n/a	0.93	1.55	1.23	
% change	n/a	n/a	-40.02%	25.35%	92.25%	
Total assets \$	\$61,641	\$66,029	\$82,927	\$133,284	\$124,559	
% change	-6.65%	-20.38%	-37.78%	7.00%	-2.83%	
Total debt to assets ratio	0.34	0.24	0.18	0.34	0.32	
% change	39.99%	33.94%	-46.42%	5.14%	64.67%	
Tangible assets \$	\$56,904	\$59,167	\$73,941	\$122,082	A14A 471	
% change	-3.82%	-19.98%	-39.43%	10.81		
Short-term debt \$	\$14,547	\$16,000	\$15,000	949	otal liabili	
% change	-9.08%	6.67%	-66.67%	7	equity ra	
Short-term debt % of total debt	69.57%	100.00%	100.00%		as materia	
% change	-30.43%	0.00%	0.00%	ind	creased du	le to
Short-term debt % of working capital	603.86%	-2,007.53%	128.64%	183 ec	uity colla	pse
% change	130.08%	-1,660.52%	-30.07%	32.6.		
Total liabilities \$	\$61,298	\$59,479	\$57,759	\$92,963		
% change	3.06%	2.98%	-37.87%	19.60%	8.51%	
Total liabilities to equity ratio	178.71	9.08	2.29	2.31	1.66	
% change	1,868.01%	295.69%	-0.46%	38.92%	31.05%	
Total liabilities to tangible net worth ratio	n/a	n/a	3.57	3.19	2.40	
% change	n/a	n/a	11.80%	33.26%	30.38%	
Source:	10-Q	10-K	10-Q	10-Q	10-Q	
	5/4/2018	2/28/2018	11/8/2017	8/3/2017	5/2/2017	

# **QUARTERLY LIQUIDITY RATIOS AND RATES OF RETURN**

eager quick		•			
and cash					
ratios					(11111)
		$\overline{}$			
	Limitalian Book				
	Liquidity Rati			S	
	(	usands of U.S. Dolla	,		
Period Ended	3/31/2018	12/31/2017	9/30/2017	6/30/2017	3/31/2017
Current assets \$	\$50,401	\$51,816	\$63,938	\$111,893	\$99,798
% change	-2.73%	-18.96%	-42.86%	12.12%	1.18%
% of short-term debt	346.47%	323.85%	426.25%	248.65%	249.50%
Current liabilities \$	\$47,992	\$52,613	\$52,278	\$87,431	\$70,945
% change	-8.78%	0.64%	-40.21%	23.24%	8.04%
Working capital \$	\$2,409	(\$797)	\$11,660	\$24,462	\$28,853
% change	402.26%	-106.84%	-52.33%	-15.22%	-12.50%
% of sales (annualized)	2.30%	-0.62%	10.13%	17.43%	19.18%
Cash \$	\$7,402	\$8,124	\$12,682	\$46,248	\$32,025
% change	-8.89%	-35.94%	-72.58%	44.41%	-3.21%
% of short-term debt	50.88%	50.78%	84.55%	102.77%	80.06%
Cash ratio	0.15	0.15	0.24	0.53	0.45
% change	-0.13%	-36.36%	-54.14%	17.19%	-10.42%
Quick assets \$	\$36,992	\$40,944	\$46,536	\$89,834	\$81,950
% change	-9.65%	-12.02%	-48.20%	9.62%	14.67%
% of short-term debt	254.29%	255.90%	310.24%	199.63%	204.88%
Quick ratio	0.77	0.78	0.89	1.03	1.16
% change	-0.95%	-12.58%	-13.36%	-11.05%	6.13%
Current ratio	1.05	0.98	1.22	1.28	1.41
% change	6.63%	-19.47%	-4.44%	-9.02%	-6.36%
Source:	10-Q	10-K	10-Q	10-Q	10-Q
4	5/4/2018	2/28/2018	11/8/2017	8/3/2017	5/2/2017

Unable to generate					
any positive returns	Rate of Return	- Sequential ads of U.S. Dollars)			
Period Ended	3 mos 3/31/2018	3 mos 12/31/2017	3 mos 9/30/2017	3 mos 6/30/2017	3 mos 3/31/2017
Return on equity	-98.40%	-78.00%	-38.22%	-16.13%	-17.70%
% change	-26.15%	-104.08%	-136.95%	8.85%	-163.17%
Return on net tangible equity	n/a	-121.31%	-52.92%	-23.28%	-25.67%
% change	n/a	-129.22%	-127.31%	9.31%	-150.44%
Return on total assets	-10.10%	-26.36%	-14.26%	-5.86%	-7.92%
% change	61.70%	-84.90%	-143.29%	26.01%	-163.03%
Return on tangible assets	-11.11%	-29.50%	-15.72%	-6.51%	-9.07%
% change	62.35%	-87.59%	-141.72%	28.25%	-158.27%
Source:	10-Q 5/4/2018	10-K 2/28/2018	10-Q 11/8/2017	10-Q 8/3/2017	10-Q 5/2/2017

# **ANNUAL STATEMENT OF CASH FLOWS**

Negative cash from					
operating					
activities		100	1100		(1111)
Statement of		s - Annual of U.S. Dollars)	- Standard	lized	
	12 mos	12 mos	12 mos	12 mos	12 mos
Period Ended	12/31/2017	12/31/2016	12/31/2015	12/31/2014	12/31/2013
Cash Flows from Operating Activities:					
Net income	(\$52,604)	(\$10,251)	(\$14,678)	(\$27,581)	(\$49,404)
Depreciation/depletion	17,219	17,256	18,478	20,240	21,748
Deferred taxes	1,645	124	106	3,106	13,179
Non-cash Items	20,795	7,194	5,182	6,755	9,495
Changes in working capital	1,057	(4,514)	(4,031)	(9,317)	2,891
Total cash from operating activities	(11,888)	9,809	5,057	(6,797)	(2,091)
Cash Flows from Investing Activities:					
Capital expenditures	(4,898)	(4,931)	(2,224)	(2,396)	(6,047)
Other investing cash flow items, total	n/a	n/a	0	200	2,552
Total cash from investing activities	(4,898)	(4,931)	(2,224)	(2,196)	(3,495)
Cash Flows from Financing Activities:					
Financing cash flow items	(136)	(3,566)	(142)	(882)	(921)
Issuance/retirement of stock, net	516	1,040	331	21,186	806
Issuance/retirement of debt, net	(9,000)	10,000	(13,000)	(5,000)	(1,919)
Total cash from financing activities	(8,620)	7,474	(12,811)	15,304	(2,034)
Foreign exchange effects	443	(29)	(500)	(551)	(80)
Net change in cash	(24,963)	12,323	(10,478)	5,760	(7,700)
Net cash-beginning balance	33,087	20,764	31,242	25,482	33,182
Net cash-ending balance	\$8,124	\$33,087	\$20,764	\$31,242	\$25,482
Supplemental Disclosures:					
Cash interest paid	\$906	\$483	\$835	\$1,207	\$1,090
Cash taxes paid, supplemental	\$1,262	\$1,349	\$1,289	\$1,532	\$1,415
Auditor/Opinion:	KPMG LLP Unqualified	KPMG LLP Unqualified	KPMG LLP Unqualified	KPMG LLP Unqualified	KPMG LLP Unqualified
Source:	10-K 2/28/2018	10-K 3/1/2017	10-K 3/2/2016	10-K 2/27/2015	10-K 3/14/2014

#### ABOUT THIS REPORT/CONTACT CREDITRISKMONITOR



CreditRiskMonitor is a financial risk analysis and news service that helps credit, supply chain and financial professionals stay ahead of and manage risk quickly, accurately and cost effectively. More than 35% of the Fortune 1000, plus over a thousand other large corporations worldwide, rely on our financial risk coverage of over 58,000 global public companies.

CreditRiskMonitor's High Risk Reports feature companies that are exhibiting a significantly high level of financial distress, as indicated by our proprietary FRISK® score. The ultimate goal of the High Risk Report series is two-part: provide an early warning for those doing business with an increasingly distressed company and inform of the many signals that should be examined when assessing financial risks.

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