

HIGH RISK REPORT MONITRONICS INTERNATIONAL, INC.

February 6, 2019



CreditRiskMonitor's assessment of Monitronics International Inc.'s ("MONI") "high risk" status has been determined by a combination of factors:

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MONTHLY AVERAGE FRISK® SCORE

CreditRiskMonitor's proprietary FRISK® score has Monitronics International, Inc. at a <u>1</u>, the highest probability of bankruptcy in the next 12 months.

Business Name	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2019	2019
Dusiness Name	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB
Monitronics International, Inc.	3	3	3	3	3	1	1	1	1	1	1	1	1

The FRISK® score is 96% accurate* in predicting the risk of corporate failure/bankruptcy over a 12-month horizon.

All FRISK® scores are recalculated every night for each subsequent 12-month period.

	rpick Pro	obability of bankru	ptcy within 12 months
	IKISK	From	To
Best	10	0.00%	0.12%
	9	0.12%	0.27%
	8	0.27%	0.34%
	7	0.34%	0.55%
	6	0.55%	0.87%
	5	0.87%	1.40%
	4	1.40%	2.10%
	3	2.10%	4.00%
	2	4.00%	9.99%
Worst	1	9.99%	50.00%

While the percentage risk of bankruptcy varies at each FRISK® score, 96% of public companies that eventually go bankrupt enter the FRISK® "red zone" prior to filing. A FRISK® score of 5 or less is an important warning sign.

^{*} FRISK® score accuracy of 96% is based on backtesting of U.S. public companies; results may vary by country.

THE FRISK® SCORE COMPONENTS

At the core of the CreditRiskMonitor process is our 96% accurate FRISK® score, which indicates a company's level of financial stress on a scale of 1 to 10, based on the probability of bankruptcy over a 12-month horizon. When available, the FRISK® score incorporates a number of powerful risk indicators including:

A "Merton" type model using stock market capitalization and volatility

Financial ratios, including those used in the Altman Z"-Score Model Bond agency ratings from Moody's, Fitch, DBRS, & Morningstar

Crowdsourced CreditRiskMonitor Usage Data

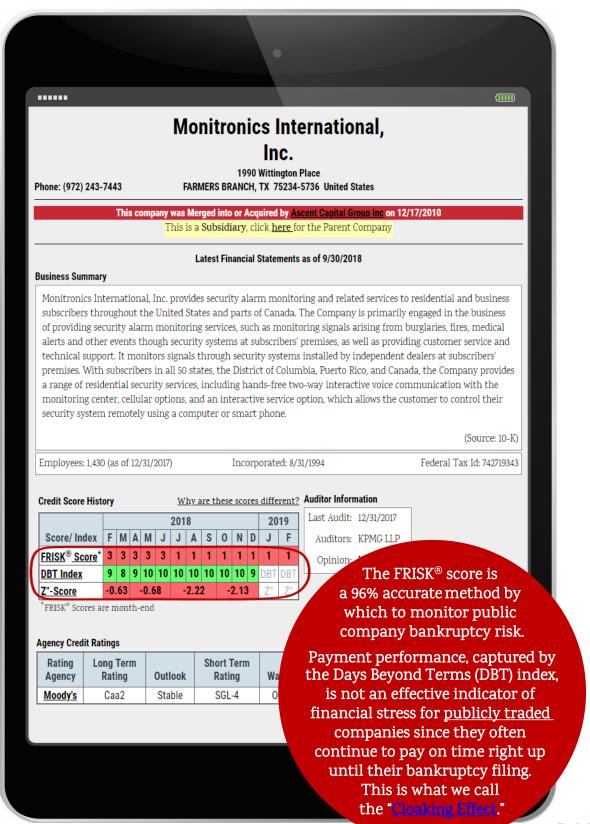
<u>Crowdsourcing</u> has enhanced the accuracy and timeliness of the FRISK® score. We collect and analyze data patterns from thousands of CreditRiskMonitor subscribers, including professionals from more than 35% of the Fortune 1000 and other large corporations worldwide.

The crowdsourcing advantage is even more powerful in our FRISK® score since many of the professionals who use our service are credit managers:

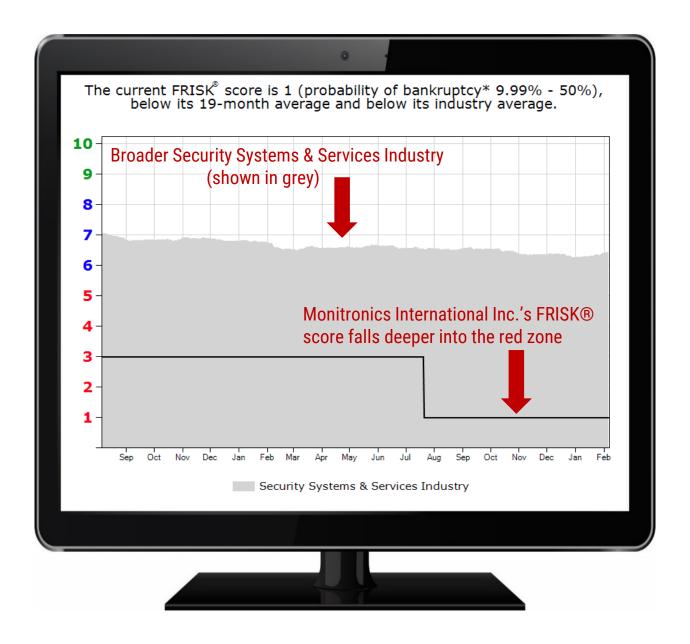
- Credit managers control one of the largest sources of working capital going into a company
- They are not held to the same "Fair Disclosure" restrictions that prevent nondisclosed information sharing on public companies
- Credit managers use a variety of non-public information sources such as their own company's management and sales representatives to be alerted to concerns in a public company's performance
- It is commonly known credit managers confidentially share information with other credit managers, thus collectively, their behavior helps to provide advanced insight to financial problems in public companies

Read more in Credit Research Foundation's quarterly journal article, "Assessing Public Company Financial Risk by Crowdsourcing the Research of Credit Professionals"

COMPANY REPORT DETAIL

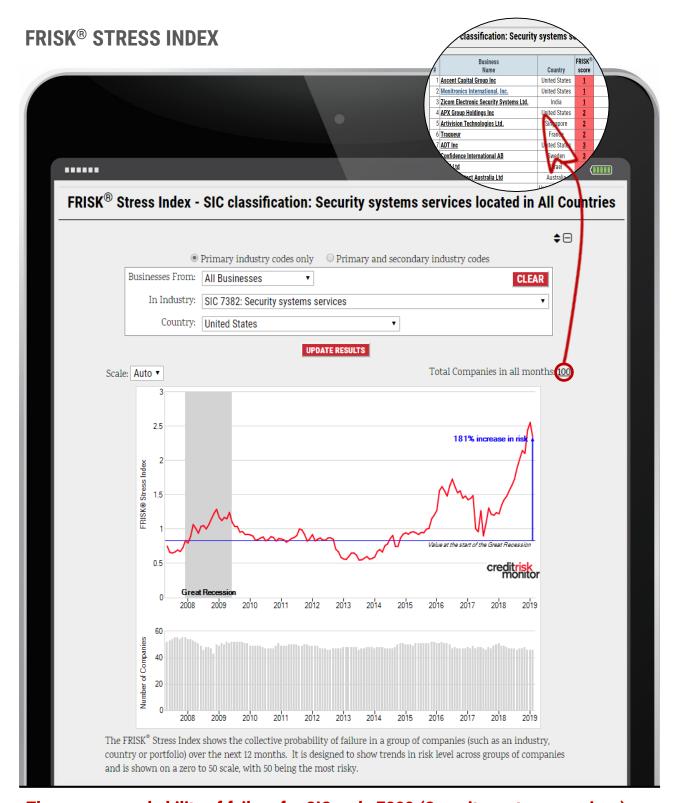


FRISK® DEEP DIVE



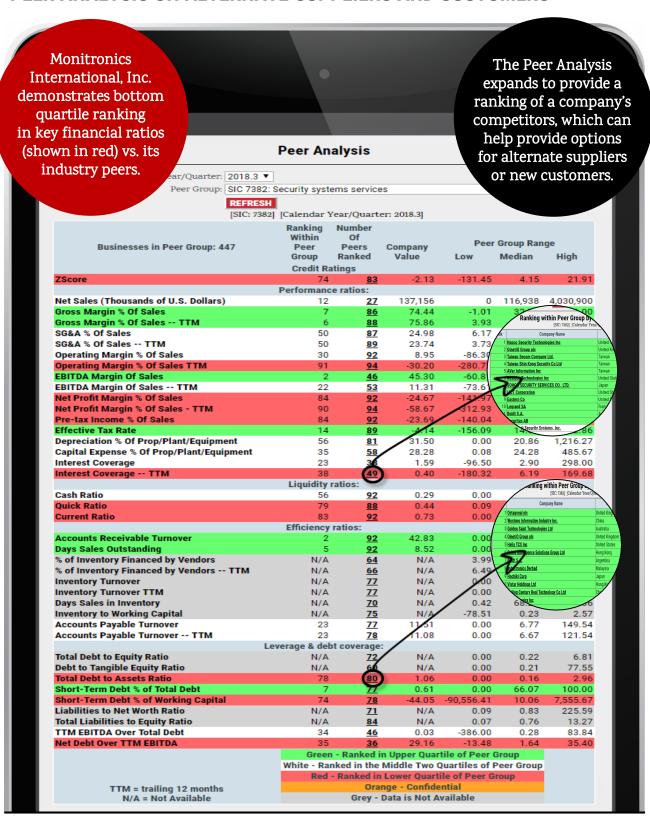
The FRISK® score relative to the broader Security Systems & Services industry raises an additional red flag signaling heightened risk relative to peers, as well...

MAKING IMMEDIATE ATTENTION REQUIRED.



The average probability of failure for SIC code 7382 (Security systems services) has increased 181% since 2007. MONI is among the weakest names in the industry as evidenced by its FRISK® score of 1.

PEER ANALYSIS ON ALTERNATE SUPPLIERS AND CUSTOMERS



QUARTERLY PERFORMANCE RATIOS

Cumulative					
operating loss in					
the last five					
fiscal quarters					
nocar quarters					\
Perform	nance Ratios	- Seguent	ial Quarte	rs	
		of U.S. Dollars)			
	3 mos	3 mos	3 mos	3 mos	3 mos
Period Ended	9/30/2018	6/30/2018	3/31/2018	12/31/2017	9/30/2017
Net Sales \$	\$137,156	\$135,013	\$133,753	\$133,546	\$138,211
% change	1.59%	0.94%	0.16%	-3.38%	-1.63%
Gross Margin \$	\$102,097	\$101,966	\$101,052	\$104,152	\$107,998
% change	0.13%	0.90%	-2.98%	-3.56%	-2.60%
% of sales change as % of incremental sales	74.44% 6.11%	75.52% 72.54%	75.55% -1,497.58%	77.99% n/m	78.14%
SG&A \$	\$34,266	\$32,655	\$32,014	\$29,143	n/m \$33,474
% change	4.93%	2.00%	9.85%	-12.94%	-44.73%
% of sales	24.98%	24.19%	23.94%	21.82%	24.22%
change as % of incremental sales	75.18%	50.87%	1,386.96%	n/m	n/m
Operating margin \$	\$12,280	(\$201,845)	\$12,012	\$14,647	\$12,896
% change	106.08%	-1,780.36%	-17.99%	13.58%	208.85%
% of sales	8.95%	-149.50%	8.98%	10.97%	9.33%
change as % of incremental sales	9,991.83%	-16,972.78%	-1,272.95%	n/m	n/m
EBITDA \$	\$62,134	(\$145,089)	\$69,038	\$74,942	\$74,450
% change	142.82%	-310.16%	-7.88%	0.66%	48.18%
% of sales	45.30%	-107.46%	51.62%	56.12%	53.87%
change as % of incremental sales	9,669.76%	-16,994.21%	-2,852.17%	n/m	n/m
EBIT \$	\$6,583	(\$201,845)	\$12,012	\$14,647	\$12,896
% change	103.26%	-1,780.36%	-17.99%	13.58%	208.85%
% of sales	4.80%	-149.50%	8.98%	10.97%	9.33%
change as % of incremental sales Pre-tax income \$	9,725.99%	-16,972.78%	-1,272.95%	n/m (\$21.965)	n/m
% change	(\$32,494) 86.49%	(\$240,445) -867.16%	(\$24,861) -13.70%	(\$21,865) 8.01%	(\$23,769) 50.81%
% of sales	-23.69%	-178.09%	-18.59%	-16.37%	-17.20%
change as % of incremental sales	9,703.73%	-17,109.84%	-1,447.34%	n/m	n/m
Net income (loss) \$	(\$33,840)	(\$241,792)	(\$26,207)	(\$14,642)	(\$25,536)
% change	86.00%	-822.62%	-78.99%	42.66%	49.03%
% of sales	-24.67%	-179.09%	-19.59%	-10.96%	-18.48%
change as % of incremental sales	9,703.78%	-17,109.92%	-5,586.96%		n/m
Tax expense \$	\$1,346	\$1,347	\$1,346		767
Effective tax rate	-4.14%	-0.56%	-5.41%	Recur	ring 🐧
Depreciation expense \$	\$2,880	\$2,865	\$2,615		
% of sales	2.10%	2.12%	1.96%	net loss	
% of capital expenses	111.41%	51.00%	79.00%	last five	fiscal
% of PP&E, net (annualized) Capital expenditures \$	31.50%	32.45%	31.30%	quar	ters
% change	\$2,585 -53.99%	\$5,618 69.73%	\$3,310 -24.67%	quai	<u> </u>
% of PP&E, net (annualized)	28.28%	63.64%	39.62%		.67%
% of working capital (annualized)	-22.82%	-39.29%	-21.91%		-23.31%
Interest coverage ratio	1.59	(3.76)	1.87	2.05	2.03
% change	142.30%	-300.76%	-8.78%	1.08%	47.42%
Free cash flow \$	\$4,376	\$11,525	\$47,044	\$18,583	\$42,297
% change	-62.03%	-75.50%	153.16%	-56.07%	73.17%
Source:	10-Q	10-Q	10-Q	10-K	10-Q
	11/6/2018	8/6/2018	5/10/2018	3/7/2018	11/3/2017

QUARTERLY LEVERAGE RATIOS

Total liabilities to tangible net worth ratio signals heightened risk in the last 5 quarters

Creditors' degree of protection from loss declines as the total debt to assets ratio worsens

Leverage Ratios - Sequential Quarters (Thousands of U.S. Dollars)

	(1110usatius	of U.S. Dollars)			
Period Ended	9/30/2018	6/30/2018	3/31/2018	12/31/2017	9/30/2017
Total debt \$	\$1,806,119	\$1,731,235	\$1,722,336	\$1,718,297	\$1,731,193
% change	4.33%	0.52%	0.24%	-0.74%	0.93%
Stockholders' equity \$	(\$202,907)	(\$167,695)	\$68,220	\$102,736	\$115,930
% change	-21.00%	-345.82%	-33.60%	-11.38%	-17.32%
Total debt to equity ratio	n/a	n/a	25.25	16.73	14.93
% change	n/a	n/a	50.95%	12.00%	22.06%
Tangible net worth \$	(\$1,767,887)	(\$1,740,542)	(\$1,724,207)	(\$1,769,835)	(\$1,790,698)
% change	-1.57%	-0.95%	2.58%	1.17%	0.24%
Total assets \$	\$1,705,269	\$1,678,750	\$1,917,584	\$1,941,315	\$1,994,648
% change	1.58%	-12.45%	-1.22%	-2.67%	-0.01%
Total debt to assets ratio	1.06	1.03	0.90	0.89	0.87
% change	2.70%	14.82%	1.48%	1.98%	0.93%
Tangible assets \$	\$140,289	\$105,903	\$125,157	\$68,744	\$88,020
% change	32.47%	-15.38%	82.06%	-21.90%	47.64%
Short-term debt \$	\$11,000	\$11,000	\$11,000	\$11,000	\$11,000
Short-term debt % of total debt	0.61%	0.64%	0.64%	0.64%	0.64%
% change	-4.15%	-0.52%	-0.23%	0.76%	-0.92%
Short-term debt % of working capital	-44.05%	-16.75%	-22.57%	-15.25%	-17.40%
% change	-162.94%	25.78%	-47.99%	12.33%	-30.52%
Total liabilities \$	\$1,908,176	\$1,846,445	\$1,849,364	\$1,838,579	\$1,878,718
% change	3.34%	-0.16%	0.59%	-2.14%	1.30%
Total liabilities to equity ratio		n/a	27.11	17.90	16.21
% change			51.48%	10.43%	22.51%
Total debt to EBITDA ratio (annualized)	Short-	term debt	6.24	5.73	5.81
% change	-	centage of		-1.40%	-31.89%
Source:	,	g capital is	10-Q	10-K	10-Q
	_	ive in the	0/2018	3/7/2018	11/3/2017
	last fiv	e quarters			

QUARTERLY LIQUIDITY RATIOS AND RATES OF RETURN

Recurring negative working capital	Liquidity Rati	os - Sequer		ra	Quick ad current tios signal liquidity concerns
Period Ended	9/30/2018	6/30/2018	3/31/2018	12/31/2017	9/30/2017
Current assets \$	\$66,924	\$37,622	\$63,487	\$26,615	\$50,199
% change	77.89%	-40.74%	138.54%	-46.98%	114.76%
% of short-term debt	608.40%	342.02%	577.15%	241.95%	456.35%
Current liabilities \$	\$91,895	\$103,280	\$112,220	\$98,737	\$113,427
% change	-11.02%	-7.97%	13.66%	-12.95%	7.11%
Working capital \$	(\$24,971)	(\$65,658)	(\$48,733)	(\$72,122)	(\$63,228)
% change	61.97%	-34.73%	32.43%	-14.07%	23.39%
% of sales (annualized)	-4.55%	-12.16%	-9.11%	-13.50%	-11.44%
Cash \$	\$26,835	\$2,103	\$27,901	\$3,302	\$28,250
% change	1,176.03%	-92.46%	744.97%	-88.31%	899.29%
% of short-term debt	243.95%	19.12%	253.65%	30.02%	256.82%
Cash ratio	0.29	0.02	0.25	0.03	0.25
% change	1,331.37%	-91.79%	644.31%	-86.59%	832.96%
Quick assets \$	\$39,997	\$14,559	\$40,201	\$15,947	\$41,456
% change	174.72%	-63.78%	152.09%	-61.53%	164.76%
% of short-term debt	363.61%	132.35%	365.46%	144.97%	376.87%
Quick ratio	0.44	0.14	0.36	0.16	0.37
% change	208.65%	-60.64%	121.80%	-55.81%	147.13%
Current ratio	0.73	0.36	0.57	0.27	0.44
% change	99.92%	-35.60%	109.83%	-39.09%	100.54%
Source:	10-Q 11/6/2018	10-Q 8/6/2018	10-Q 5/10/2018	10-K 3/7/2018	10-Q 11/3/2017

ns in 4 of			1 4	1 / 1	(111
eriods	ate of Return - (Thousan	Sequentia ds of U.S. Dollars	*		
Period Ended	13 weeks 10/29/2016	13 weeks 7/30/2016	13 weeks 4/30/2016	13 weeks 1/30/2016	13 weeks 10/31/2015
Return on equity	-17.64%	-18.28%	-4.64%	3.17%	-7.57%
% change	3.49%	-293.64%	-246.27%	141.93%	2.26%
Return on net tangible equity	-18.89%	-19.33%	-4.90%	3.35%	-7.97%
% change	2.27%	-294.69%	-246.09%	142.09%	1.92%
Return on total assets	-1.86%	-2.56%	-0.70%	0.42%	-1.02%
% change	27.25%	-263.96%	-268.34%	140.83%	17.41%
Return on tangible assets	-1.87%	-2.58%	-0.71%	0.42%	-1.03%
% change	27.29%	-263.86%	-268.52%	140.83%	17.46%
Source:	10-Q 12/8/2016	10-Q 9/8/2016	10-Q 6/8/2016	10-K 4/1/2016	10-Q 12/10/2015

ABOUT THIS REPORT/CONTACT CREDITRISKMONITOR



CreditRiskMonitor is a financial risk analysis and news service that helps credit, supply chain and financial professionals stay ahead of and manage risk quickly, accurately and cost effectively. More than 35% of the Fortune 1000, plus over a thousand other large corporations worldwide, rely on our financial risk coverage of over 58,000 global public companies.

CreditRiskMonitor's High Risk Reports feature companies that are exhibiting a significantly high level of financial distress, as indicated by our proprietary FRISK® score. The ultimate goal of the High Risk Report series is two-part: provide an early warning for those doing business with an increasingly distressed company and inform of the many signals that should be examined when assessing financial risks.

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Contact us at: 845.230.3000 creditriskmonitor.com/contact-us